

B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 056 are listed below

SIN #	SIN Title	Total Sales in \$
206 3	Alternative and Renewable Energy Solutions, Including Solar Energy Systems and Solar Lighting, Fuel Cells, Wind Power:	\$11,580,251
206 4	Energy Saving Lighting, Energy Efficient and/or Environmentally Friendly Lamps (light bulbs), Lighting Fixtures and Accessories, Indoor Emergency Lighting, Reading Lights, Lighting Sensor Systems:	\$2,566,137
206 12	Airport Lighting, and related accessories:	\$316,028
253 2	Wheel & Tire Equipment:	\$2,421,007
253 19	Diagnostic Equipment:	\$172,300
253 20	Vehicle Material Handling Equipment:	\$8,089,065
253 24	Lubrication Equipment:	\$133,459
253 39	Air Compressors:	\$685,664
253 40	Environmental Equipment and Services related to Maintenance and Repair Shop Equipment:	\$5,750,582
253 46	Miscellaneous Maintenance and Repair Shop Supplies:	\$1,330,263
253 48A	Pressure Cleaners - Underwriters Laboratories (UL) 1776 Certified:	\$4,544,930
253 48C	Pressure Cleaners - Not UL-1776 Certified:	\$939,956
253 49	Automatic Cleaning Machines & Parts Washers:	\$2,941,351
253 50	Blasters and Media:	\$2,640,450
253 51	Spray Paint Booths and Equipment:	\$1,518,675
253 52	Miscellaneous Abrasives:	\$1,700,978
253 90	Ancillary Services related to Maintenance and Repair Shop Equipment:	\$90,661
253 91	Lease/Rental of Vehicle Maintenance and Repair Shop Equipment:	\$0
253 97	Ancillary Repair and Alterations related to Maintenance and Repair Shop Solutions	\$0
253 99	Introduction of New Services/Products relating to Maintenance and Repair Shop Equipment:	\$18,007,692
357 02	Warehouse Trucks & Tractors -	\$4,428,074
357 03	Utility Trucks, Platform Trucks, HandTrucks and Mail Carts -	\$1,156,864
357 08	Dock Plates, Boards, Ramps, and Bridges	\$396,669
357 09B	Pallet Trucks -	\$1,369,664
357 10C	Spill Containment Units, Containment Pallets, Non-Wooden Pallets -	\$6,120,993
357 11C	Warehouse Equipment and Supplies -	\$1,462,211
357 97	Ancillary Repair and Alterations related to Warehouse Equipment Solutions	\$0
357 98	Ancillary Services relating to Warehouse Equipment and Supplies, relating to and ordered in conjunction with products purchased under the supply schedule contract -	\$56,610

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357 99	Introduction of New Products/Services, related to Warehouse Equipment and Supplies -	\$1,665,757
361 01	Scaffolding And Accessories	\$1,287,254
361 05	Work & Service Platforms -	\$6,606,211
361 10A	Pre-Engineered and Prefabricated Buildings and Structures for Storage Solutions:	\$25,750,449
361 10B	Pre-Engineered and Prefabricated Buildings and Structures for In-Plant Solutions:	\$5,902,662
361 10D	Pre-Engineered and Prefabricated Buildings and Structures for Military, Disaster/Emergency Response, and Medical Facility Solutions:	\$15,748,593
361 10E	Pre-Engineered and Prefabricated Buildings and Structures for Professional Facility Solutions:	\$12,364,142
361 10G	Pre-Engineered and Prefabricated Buildings and Structures for Outdoor Shelter and Security Shelter Solutions:	\$2,277,950
361 10H	Pre-Engineered and Prefabricated Buildings and Structures for Restroom, Shower, and Laundry Solutions:	\$2,565,901
361 20A	Above Ground Storage Tanks/Systems:	\$1,128,440
361 24	Fuel Management Systems/Units, Fuel Dispensing Units, Fuel Monitoring Systems:	\$1,515,420
361 27	Ancillary Services for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$2,498,475
361 28	Installation and Site Preparation for Above Ground Storage Tanks/Systems, Fuel Dispensing Units, and Fuel Management Systems:	\$297,048
361 30	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$4,547,074
361 32	Ancillary Services relating to Pre-Engineered/Pre-Fabricated Buildings and Structures:	\$25,977,438
361 50	Leasing of Pre-Engineered/Prefabricated Buildings and Structures:	\$10,510,703
361 97	Ancillary Repair and Alterations related to Pre-Engineered/Prefabricated Building and Structures Solutions	\$0
361 97A	Ancillary Repair and Alterations related to Above Ground Storage Tanks, Fuel Dispensing Equipment, and Fuel Management System Solutions	\$0
361 99	Introduction of New Services and Products related to Above Ground Storage Tanks/System:	\$1,161,618
361 99A	Introduction of New Services and Products related to Pre-Engineered/Prefabricated Buildings and Structures:	\$235,242
383 2	Portable, Standby, Backup or Prime Generators:	\$27,550,079
383 5	Batteries and Battery Chargers:	\$11,170,372
383 9	Battery and Alternator Monitoring Systems; Battery Spill Containment Systems; Parts and Accessories	\$2,029,737
383 10	Portable Light Towers:	\$7,546,901
412 3	Surge Protection/Suppression:	\$151,974
412 8	Hard Wired Surge Protection and EMI/RFI Filtration Devices	\$113,959
412 14	Uninterruptible Power Supplies:	\$29,805,244

412 15	Power Distribution Units	\$8,241,342
412 17	Switchgear, Panelboards, Switchboards, Load Centers, Metering:	\$8,290,737
412 19	Transformers	\$2,346,448
412 21	Electrical, Voltage, Generator Controls, Electric Motors, Motor Controllers/Motor Control Centers:	\$9,946,178
412 50	Ancillary Service related to Power Distribution Equipment:	\$27,881,214
412 51	Installation and Site Preparation Services for Power Distributon Equipment:	\$2,655,154
412 52	Power Systems Engineering Support:	\$2,559,115
412 97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions	\$0
412 99	Introduction of New Services and Products related to Power Distribution Equipment, Generators and Batteries:	\$1,162,861
563 4	Roofing Materials, Products and Services:	\$44,985,036
563 6	Access and Portable Flooring:	\$297,381
563 8	Erosion Control Fabric & Gabions	\$233,369
563 15	Solar Window Film	\$165,142
563 16	Security Film, Blast Mitigation, Bullet Resistant, and Glass Fragmentation Products for Doors, Windows, and Walls	\$615,127
563 23	Doors, Windows, Panels, and Shutters:	\$1,521,353
563 25	Plumbing Products and Bathroom Fixtures:	\$2,570,508
563 27	Industrial and Commercial Heating/Air Conditioning Units, Air Purification Equipment, HVAC Systems, Boiler Systems, Space Heaters, Air Curtains, Fans and Blowers:	\$10,803,906
563 28	Industrial and Commercial Electric and Gas Water Heaters, Boiled Water Heaters:	\$619,859
563 29	Miscellaneous Building Materials:	\$14,625,792
563 30	Portable Roads, Airstrips, Helipads:	\$5,859,146
563 97	Ancillary Repair and Alterations for Building Materials Solutions	\$0
563 98	Ancillary Services related to Building Materials/Supplies:	\$892,156
563 99	Introduction of New Services and Products related to Building Materials/Supplies:	\$842,108
629 01A	Forklifts-Electric, Gas, LPG, and Diesel Powered -	\$17,628,864
629 05	Maintenance, Rental and Lease of Forklifts	\$0
641 1	Water Purification Units:	\$4,306,071
641 2	Water Filtration Systems:	\$1,248,262
641 6	Sewage Treatment Equipment/Systems:	\$303,650